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Turnkey Furniture Solutions for the Contemporary Workplace

#### case study: Mitten Building Products

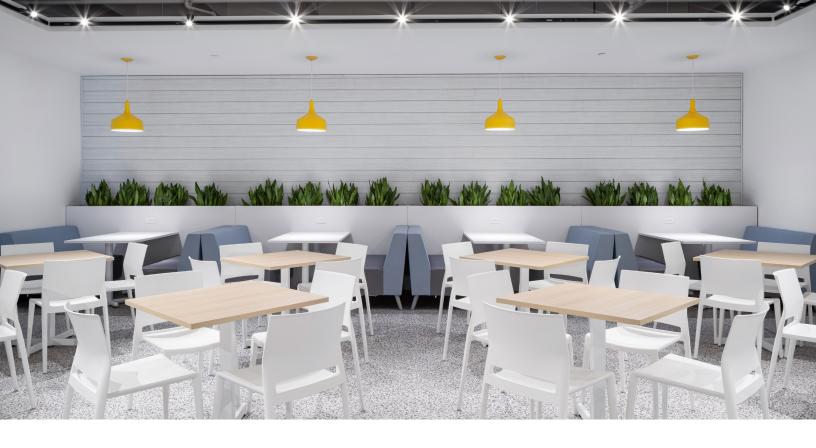
Part of the Cornerstone Brands family, Mitten is North America's #1 manufacturer of window, vinyl siding and metal accessories. When moving into their new corporate headquarters in the Greater Toronto Area, their vision was to create a space that supports connection, community, and culture. A place that employees will look forward to coming to.

## Creating a space that inspires, while not breaking the bank

Standing between Mitten and their vision for creating a vibrant new workplace spanning 10,400 sq. ft. was a tight budget and outdated furniture that very much reflected an outdated approach to workplace planning. This is where the Global-Harkel team came in. They took the Mitten facilities planning team on a tour through the Global Furniture Group showroom, and demonstrated how Mitten could curate a contemporary furniture solution at \$18.00 per sq. ft., a competitive alternative to Mitten having to pay to move and install their existing furniture into their new premises.

Design: SDI





### Providing top tier and turn-key furniture solutions, seamlessly

The Global+Harkel team provided guidance on how to spend allocate furniture dollars smartly, providing direction on where to save and where to splurge. The result - a mix of furniture and ancillary products that offer choice, comfort and refined design. The new Mitten headquarters features a lunchroom, collaborative spaces, private offices, touch down and permanent stations that support a variety of ways employees can connect, focus and share, all within a flexible, light, airy and contemporary environment. Low desk panel heights, translucent screens on the tops of workstation panel dividers, and glass store fronts on all private offices and meeting rooms ensure everyone has access to light and visual site lines to colleagues. If individual focus or privacy is required, phone booths provide welcome respite from the hustle and bustle of the larger office environment. The cafeteria features lightweight, contemporary furniture, bar height and booth seating to enable numerous ways to connect. A large boardroom surrounded by glass panels provides a perfect hub space for larger meetings. Light wood laminate surfaces and warm grey planters bring calm and nature into the space. Additionally, all the furniture is manufactured right here in the Greater Toronto area in Global owned facilities, ensuring the highest quality, environmental and labor standards, along with reliable delivery times.



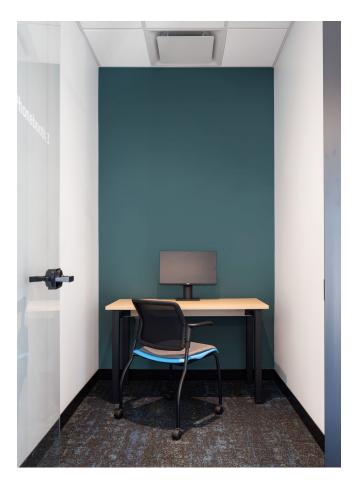


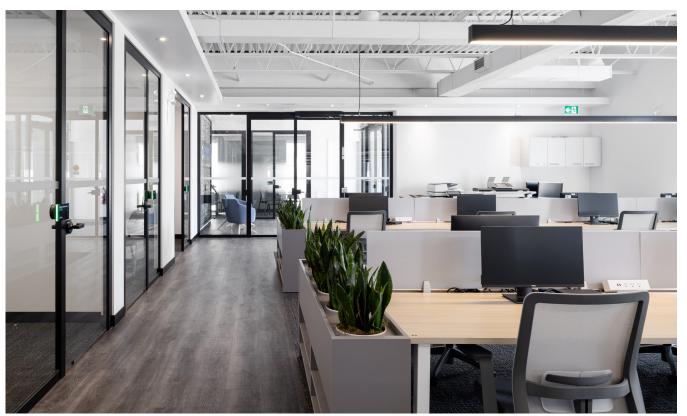


#### Full support at every step

At all steps throughout the project, the Global-Harkel team worked with Mitten to share and incorporate best practices in workplace planning into a complete and finished floor plan. They also provided three dimensional renders of their furniture solution so Mitten could see and understand what their environment would like before any product was ordered. To ensure a seamless delivery and installation service, a Harkel Logistics Representative visited Mitten in advance to run through logistics and prepare the site for installation day, identifying and resolving any possible issues beforehand. Post installation, all deficiencies were documented and resolved within 48 hours, with any broken or missing parts replaced and delivered within two weeks. To ensure zero downtime, Harkel was able to pull from its robust inventory of products and parts to substitute product while any issues were being resolved.

Upon project completion, Mitten succeeded in creating a new workplace that exceeds their expectations without compromising their budget, and perhaps more importantly, their employees have a space they can be proud of.







#### SCAN QR CODE TO VIEW MITTEN'S TOUR VIDEO





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